AIDAN FREDERYK CONNER

Fairfax, VA | (210) 202-8124 | afconner19@gmail.com | Open to Relocation

EDUCATION

Virginia Tech | Blacksburg, VA | Aug 2015 – May 2019
Bachelor of Science in Property Management | Minor: Real Estate

Troy University | Remote | Aug 2021 – May 2024
Master of Science in Sports Management

PROFESSIONAL EXPERIENCE

Volo Kids Foundation / Volo Sports | Washington, DC | Apr 2026 – Present
Site Lead / Lead Coach / Soccer Referee

- Oversee on-site youth sports programs, maintaining safe, organized environments for participants across age groups.
- Tailor coaching methods and instruction to different skill levels, learning styles, and developmental needs.
- Officiate adult leagues and support field operations that help fund accessible youth sports programming.

Dallas Mavericks | Dallas, TX | Apr 2024 – Sep 2025
Operations Assistant

- Partnered with marketing, promotions, and warehouse teams on event execution and inventory of 100,000+ assets.
- Maintained event documentation and tracked budgets to support accurate planning and operational controls.
- Coordinated information between headquarters and American Airlines Center to streamline event preparation.

SMU Athletics | Dallas, TX | Aug 2023 – Mar 2024
Operations Assistant

- Supported game-day operations for football, basketball, volleyball, and soccer programs.
- Coordinated venue setups and conversions at Moody Coliseum and Ford Stadium to maintain event readiness.
- Worked with internal and external stakeholders to troubleshoot logistics and resolve event-day issues.

Money Move Locating | Dallas, TX | Jul 2023 – Feb 2025
Apartment Locator / Independent Contractor

- Matched renters with apartments based on detailed housing priorities, budgets, and preferred amenities.
- Researched Dallas rental trends, new developments, and leasing incentives to identify competitive options.
- Generated referral business through unbiased property recommendations and personalized relocation support.

ZRS Management | Dallas, TX | Jun 2021 – Jul 2023
Senior Leasing Consultant

- Resolved resident concerns and coordinated with property management to improve service responsiveness.
- Processed leasing records, payments, and resident requests using property management and CRM systems.
- Launched resident initiatives that supported retention and helped reduce vacancy loss by over 20% in one year.

Rover | Independent | May 2021 – Sep 2025
Dog Sitter / Pet Care Provider

- Grew a repeat client base through referrals and consistently personalized pet care.
- Operated home-based boarding for up to five dogs, managing feeding, exercise, and socialization routines.
- Accommodated holiday and short-notice bookings while maintaining transparent rates for returning clients.

PROFESSIONAL EXPERIENCE (CONTINUED)

UDR Inc. | Boston, MA | May 2019 – Dec 2020

Senior Leasing Consultant

- Supervised a four-person team responsible for property marketing and resident renewal initiatives.
- Led property tours and explained lease terms while managing leasing activity in Salesforce, OneSite, and Yardi.
- Organized monthly resident events to support community participation and property visibility.

Greystar | Blacksburg, VA | Jun 2018 – May 2019

Community Assistant

- Responded to after-hours maintenance emergencies and safety concerns, coordinating timely follow-up.
- Handled resident inquiries and helped plan activities for current and prospective residents.

Virginia Tech Athletics | Blacksburg, VA | May 2017 – Aug 2018

Men's Basketball Manager

- Recorded practices and conditioning drills while maintaining equipment, facilities, and team inventory.
- Assisted with team events, practice preparation, and player development discussions.

CORE COMPETENCIES & TECHNICAL SKILLS

Sports & Event Operations: Game-Day Logistics, Venue Setup & Turnover, Inventory Management, Budget Tracking

Leadership & Communication: Team Supervision, Youth Coaching, Stakeholder Coordination, Conflict Resolution

Real Estate & Client Services: Leasing, Market Research, Resident Retention, Client Relations, Community Engagement

Systems: Salesforce, Yardi, OneSite, CRM Platforms, Microsoft Office

LICENSES, LEADERSHIP & COMMUNITY INVOLVEMENT

Texas Real Estate License | Texas Real Estate Commission | Issued Jan 2024

Vice President | Virginia Tech Sports Business Club | 2019

North Texas Food Bank | Volunteer and Donation Coordination with Dallas Mavericks | 2024–2025